# ITS Executive Steering Committee (ITESC)

Agenda and Materials Sep 13, 2012





# Agenda

- Parking Administration Recommendation
  - E. Racz, S. Camargo, M. Raymond
- Tech Fee Review
  - A. Prokic-Kostic
- PII Program Modification
  - J. Pardonek
- ECM Prioritization
  - J. Sibenaller
- Cloud Policy Update
  - J. Sibenaller



# Agenda

- Current System
- Objective
- Vendor Selection Process
- Proposed System
- Cost-Benefit Analysis
- Next Steps / Q&A



# **Current System**

- Two campus locations (LSC and WTC) are currently managed by 5 in-house databases and 20 spreadsheets.
- Not all Parking Office employees have access to all parking data which can lead to poor and slow customer service.
- The various spreadsheets and databases do not integrate with each other, all the searches and manipulation are manual and extremely time-consuming – e.g. it took one week to analyze officer ticket counts.
- The multiple places make it challenging to maintain accuracy which leads to inaccurate information, lost ticket revenues and poor customer service.

# **Current System**

- Campus Police Officers manually write tickets on ticket pads and have no access to parking permit holder information.
- Officers are not able to take photos of the violating vehicle to support the ticket.
- Violators cannot view, appeal or pay their parking ticket online, they must come to the Parking Office to do so.
- All parking tickets are manually entered and manipulated in a spreadsheet which is a burdensome process with a greater risk of error.
- Parking ticket collection letters are sent out once a month by manually sorting and merging the data.



# **Current Ticketing Process**



Average time for each parking ticket: 25 minutes (1,400 tickets = 583 hours annually or 2 hours per day)



# Objective

To purchase, implement and integrate a Parking Management System to strengthen efficiency, accuracy and customer service while generating sufficient net gain from increased parking ticket collections to cover the annual software support fees.

Parking management is becoming more complex, which demonstrates the need to have one central database for permit and ticket management.

## **Vendor Selection Process**

- Initial project funding approved and capital budget established.
   Started to work with IT Project Management Office.
- RFI was sent to 8 potential vendors.
- RFP was sent to 3 potential vendors.
- Vendor presentations for T2 Flex and EDC AIMS; 15 Loyola representatives attended from multiple university departments.
- D&B report was analyzed by Campus Services Controller.
- Multiple reference checks with other universities: both vendorprovided references and cold calls.
- Request for Best and Final Offer from both vendors.
- Side-by-side comparison and cost analysis completed.



## **Best Practices and Trends**

 Improve ability to serve all stakeholders on campus by matching technology in the current university climate.

 Out of the 47 universities reviewed the majority of them have a Parking Management System in place.



## **Best Practices and Trends**

#### Examples of universities using a Parking Management System:

- Boston College
- University of Chicago
- DePaul University
- Carnegie Mellon University
- Case Western Reserve University
- George Washington University
- Illinois Institute of Technology
- Tulane University
- Marquette University
- Loyola Marymount University
- University of Illinois at Chicago
- Western Illinois University
- University of Wisconsin Whitewater



# **Proposed System**

- Fully integrate permit and ticket data in one location with access for all Parking Office Employees and Campus Safety.
- Integrate with other Loyola software, such as LOCUS, Parking Maxxess, Lawson and Touchnet resulting in reduced IT infrastructure.
- Automated updates, no manual entry errors.
- Comprehensive financial, ticket and permit reporting with custom and ad-hoc reporting ability.
- Email/export reports, assign specific reports based on access levels.



## **Proposed System**

- Handheld ticket writers with cameras.
- All updated permit and VIP parking information available to Officers.
- Online permit registration and wait lists. Permit sales website login can LDAP authenticate.
- Online ticket management, appeals and payments.
- Departments can purchase and print visitor parking online.
- Permit and lot management to allow or prevent overselling.

# **Proposed System**

# We are proposing the purchase of the EDC AIMS – Automated Issuance/Management System

	EDC AIMS	T2 Flex
Total Score	107	99
Total First Year Cost	\$95,910	\$118,214
Annual Support Fee	No annual increase	5% annual increase
Reference Checks	All positive	Multiple red flags

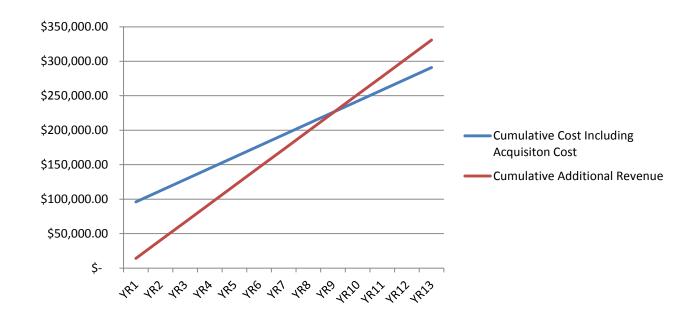


- Annual software fee will be financed from higher ticket collection revenue as a result of increased collection rates.
- Universities reported that "rates have greatly increased" and "collection rate has improved dramatically". Cornell University reported a 90% collection rate for tickets written.
- Loyola University FY'12: 1,400 parking tickets issued,
   33% collection rate.

## Current "Modest" Approach

	FY'12	YR1	YR2	YR3	YR4	YR5
Collection Rate	33%	50%	65%	65%	65%	65%
Ticket Collection Revenue	\$ 27,277	\$ 41,291	\$ 53,678	\$ 53,678	\$ 53,678	\$ 53,678
Additional Ticket Collection Revenue		\$ 14,014	\$ 26,401	\$ 26,401	\$ 26,401	\$ 26,401
Annual Support Fee		\$ 10,500	\$ 16,250	\$ 16,250	\$ 16,250	\$ 16,250
Net Gain		\$ 3,514	\$ 10,151	\$ 10,151	\$ 10,151	\$ 10,151
Acquisition Cost *		\$ 85,410.00				
*Acquisition Cost is approved and funded from Parking Capital Reserves.  **Preparing people to lead extraordinary lives						

## Current "Modest" Approach

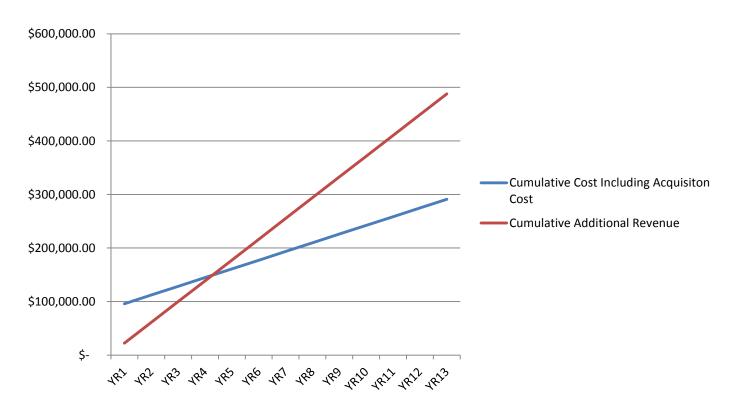




## Optional "Aggressive" Approach

	FY'12	YR1	YR2	YR3	YR4	<u>YR5</u>
Collection Rate	33%	60%	80%	80%	80%	80%
Ticket Collection Revenue	\$ 27,277	\$ 49,549	\$ 66,065	\$ 66,065	\$ 66,065	\$ 66,065
Additional Ticket Collection Revenue		\$ 22,272	\$ 38,789	\$ 38,789	\$ 38,789	\$ 38,789
Annual Support Fee		\$ 10,500	\$ 16,250	\$ 16,250	\$ 16,250	\$ 16,250
Net Gain		\$ 11,772	\$ 22,539	\$ 22,539	\$ 22,539	\$ 22,539
		\$				
Acquisition Cost *		85,410.00				
*Acquisition Cost is approved and funded from Parking Capital Reserves.						

## Optional "Aggressive" Approach



# Cost-Benefit Analysis

### Non-Monetary Benefits

#### **Better Customer Service**

#### 1) Customer Response Time

Current System – minimum 10 minutes.

New System – 2-5 minutes.

105 minutes per day saved.

#### 2) Data Accessibility

Current System – up to 24-48 hours response time.

New System – 5 minutes response time.

No wait time to customer.

#### 3) Complete and Accurate Information

Current System – often data is incomplete or inaccurate resulting in customer dissatisfaction.

New System – reduce errors with up-to-date information in one location.

\*\*Decreased customer dissatisfaction.\*\*

## **Increased Efficiency**

#### 1) Central Database

Current System – multiple data locations and manual data entry are time consuming.

New System – increase efficiency with the central database, uniform procedures and online training tools.

10 hours per month saved.

### 2) Improved Task Delegation

Current System – not all employees are able to complete all office tasks.

New System – all employees will be able to issue Car Pool Permits and other exceptions.

60 minutes per day saved.

## Cost-Benefit Analysis

### Non-Monetary Benefits

### **Superior Parking Ticket Management**

#### 1) Automated and Faster Process

Current System – manual and time consuming, high inaccuracy rate.

New System – ticket information is automatically uploaded between handhelds and database.

45 minutes per day saved.

#### 2) Improved Ticket Database Management

Current System – 2 staff hours per day are needed for ticket management. Additional hours each month are required for reporting.

New System – 2-5 minutes

50 minutes per day saved.

#### 3) Advanced Collection Process

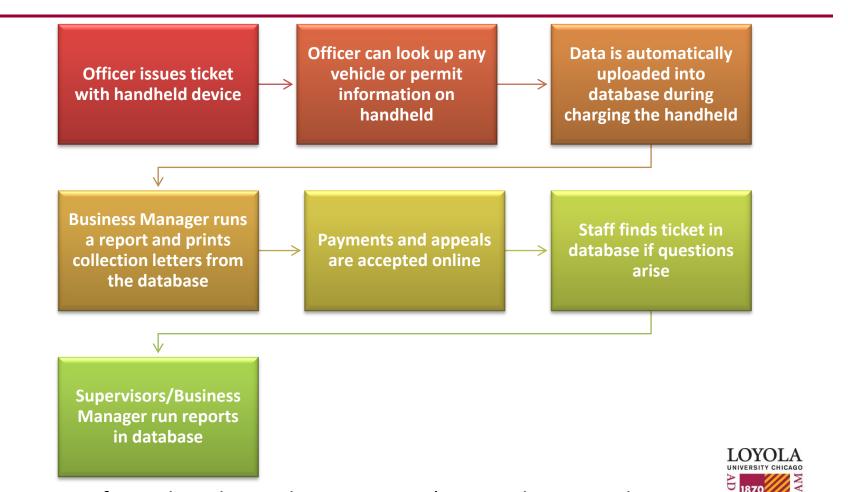
Current System – manual, time consuming, chance for inaccuracy. New System – letters are generated in the database by a simple click

of pulling a report for violators for a certain time frame.

Eliminate incidence of errors. 60 minutes per month saved.



# **Proposed Ticketing Process**



Average time for each parking ticket: 5 minutes (1,400 tickets = 116 hours annually or 25 minutes per day)

# Cross-departmental Benefits

- "Campus Safety is often in a situation where a car simply needs to be moved or relocated. This could involve giving a ticket, but often is simply a "move the car now please" situation... it would be helpful to have a way around this/override so that in a "move the car now" situation an officer could find the owner and contact them quickly."
- "It was said that notes could be added to the individual tickets... I could see this being helpful in specific situations (possibly explaining warnings, past interactions, notes that a specific person is often loading or unloading in a specific locations, etc.)"
- "Thanks again for inviting us to the meeting. I think we are going in the right direction here."



## **Next Steps**

- Contract negotiations.
- Identify implementation timeline & dependencies.
  - Summer 2013 implementation
- Create roll-out work group for implementation, integration and testing.
- Review Parking Operations business processes; revise as needed.
- Update office manuals and parking website.
- Train Parking Office staff.
- Work with UMC to notify the Loyola Community.
- Carefully monitor new system post-live date.



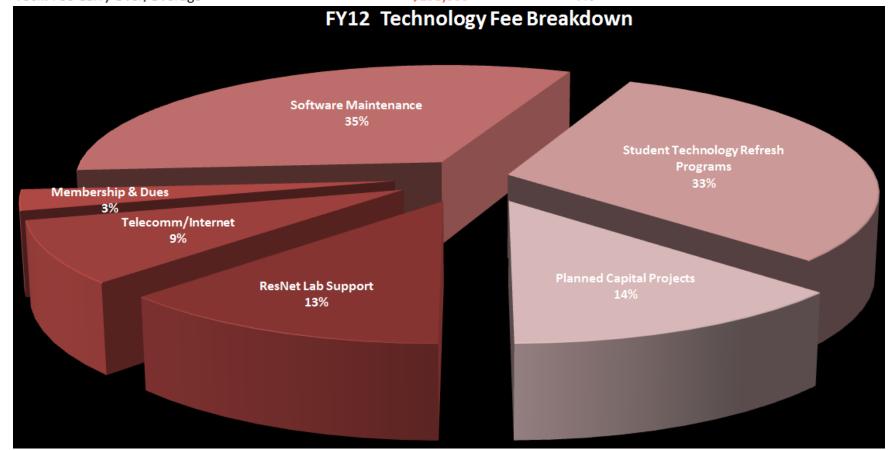
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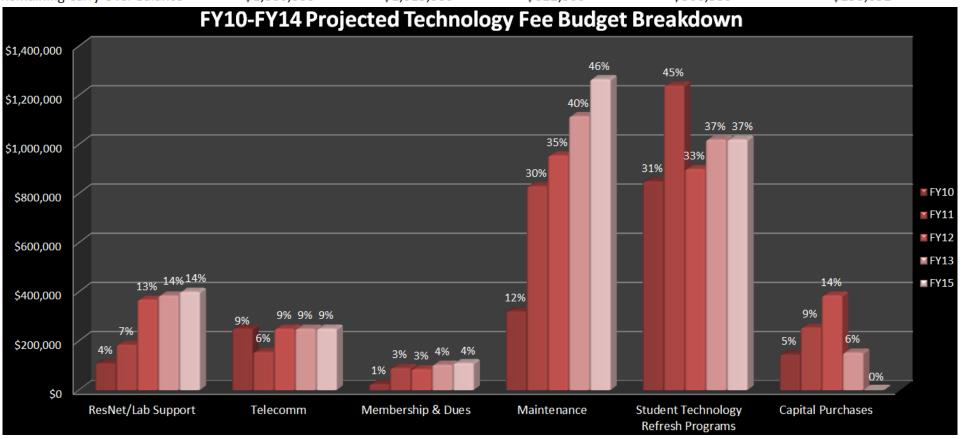
### FY12 Technology Fee Breakdown

	FY12 Revenue	\$2,750,000	100%
	Total Spent	\$2,943,000	
FY12 Allocations		Amount	% of Total
ResNet Lab Support		\$368,000	13%
Telecomm/Internet		\$250,000	9%
Membership & Dues		\$85,000	3%
Software Maintenance		\$955,000	35%
Student Technology Refresh Progra	ams	\$900,000	33%
Planned Capital Projects		\$385,000	14%
Tech. Fee Carry Over/Overage		-\$193,000	-7%



#### FY10-FY14 Projected Technology Fee Breakdown

										_
Projected Revenue	\$2,700,000	100%	\$2,770,000	100%	\$2,750,000	100%	\$2,770,000	100%	\$2,770,000	100%
Total Spent/Need	\$1,700,000	63%	\$2,755,000	99%	\$2,943,000	107%	\$3,025,700	109%	\$3,045,649	110%
Projected Spend	FY10	% of Total	FY11	% of Tota	FY12	% of Total	FY13 Estimate	% of Total	FY14 Estimate	% of Total
ResNet/Lab Support	\$109,000	4%	\$185,000	7%	\$368,000	13%	\$385,000	14%	\$400,000	14%
Telecomm	\$250,000	9%	\$155,000	6%	\$250,000	9%	\$250,000	9%	\$250,000	9%
Membership & Dues	\$25,000	1%	\$90,000	3%	\$85,000	3%	\$103,000	4%	\$110,000	4%
Maintenance	\$321,000	12%	\$830,000	30%	\$955,000	35%	\$1,115,000	40%	\$1,265,649	46%
Student Technology Refresh Program:	\$850,000	31%	\$1,240,000	45%	\$900,000	33%	\$1,020,000	37%	\$1,020,000	37%
Capital Purchases	\$145,000	5%	\$255,000	9%	\$385,000	14%	\$152,700	6%	\$0	0%
Tech. Fee Carry Over/Overage	\$1,000,000	37%	\$15,000	1%	-\$193,000	-7%	-\$255,700	-9%	-\$275,649	-10%
Remaining Carry Over Balance	\$1,000,000	I	\$1,015,000	,	\$822,000	,	\$566,300		\$290,651	



## Operating Increases-ResNet/Lab Support

- Extended Help Desk Hours of Operation (nights & weekends)
- Information Commons-Extended Hours
- Expansion of the Digital Media Lab Equipment Loan Programs Supported by Students
- Standard 4% Annual Student Salary Increase



## Operating Increases/Additions to Maintenance

- Standard Annual Maintenance Increase 5%-7%
- Addition of new initiatives, for example:

Description	FY12	FY13	FY14
Adobe Connect General License	\$12,000	\$24,000	\$50,000
Sakai-Course Management System	\$0	\$55,000	\$125,000
TaskStream (E-Portfolio Solution)	\$49,500	\$99,000	\$198,000
Neustar (Common Short Code-Text Messaging LUC)	\$0	\$13,000	\$13,000
New Initiatives Total	\$61,500	\$191,000	\$386,000
New Initiatives- Annual Increase		\$129,500	\$195,000



## **Technology Fee Summary**

- LUC Technology Fee in Place Fully Allocated
- Rome Technology Fee in Place –
   Balance \$35,000
- Implement/Add SSOM Technology Fee



## Criteria Used to Determine Tech. Fee Expense

Service/Support/	Learning	for	<b>Students</b>

Description	Percentage
None	0%
Partial	25%
Shared	50%
Substantial/ Primary	<b>75%</b>
Complete/Full	100%



## **Technology Fee Category Definitions**

- <u>Service</u>: Recognizable by students as a service offering i.e. Internet/Password Management/E-mail/ResNet
- <u>Support</u>: Required to provide a service or meet institutional requirements
  - i.e. Network Connectivity/Device Encryption/Servers/Storage
- <u>Learning</u>: Directly related to classroom activity or academic record
  - i.e. Student Information System/Learning Mngmt. (grades/classes/schedules/e-portfolio)

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# PII Program Summary

PII Compliance Status	Current	<b>Expired</b>	Total	In Review	
# Departments	30	32	62	18	
PII Complete Information	Scan #1				
# Identity Finder Computers	3037				
# Reported Computers Scanned	1124 37.01%				
Computers Encrypted	940 83.63%			3.63%	
PII Found	18	39	16.81%		
PII Left On Device		2		0.18%	

#### Problem:

Scanning results not coming in a timely manner



# PII Program Changes

### **Process Improvements:**

- Upgrade of Identity Finder to version 6.0
- Automatic background execution of scanning from an ITS central console.
- Only notify Data Stewards of computers that contain PII.
  - This will eliminate the need for the Data Stewards to visit every PC.
- Management needs to be recommitted to the program.



## PII Program Improvements

#### **Results:**

- ISAC approved process changes
- More effective use of technology
- More effective use of data stewards time
- Complete 1 scan for all departments in 2012

#### **Future:**

 2013 and beyond – multiple automated scans based on PII found/risks

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## **ECM Status**

- In year 3 of 5 year plan
- 27 departments live
- 48 deployments
- Repository 3M documents
- 753 document types
- 900 faculty and staff have access
- 72% average process improvement on key metrics
- 6900+ hours of annual effort savings (3.5 FTE equivalent)
- \$47,000+ of annual cost reductions (operational costs only)







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## 2012 ITESC Schedule

#### Jun. 7, 2012 - Thursday, 1:30-3:30 PM

- Support for VHS Formats
- IT Strategic Direction
  - "Anytime Anywhere Access"
  - Demos within Strategic Direction
- Project Portfolio Prioritization

#### Jul. 26, 2012 - Thursday, 1:30-3:30 PM

- Student Development Software
- Enterprise Email Recommendation
- Box Implementation & Cloud Storage Policy Proposal
- Project Portfolio Prioritization Results
- Guest Access and Public Wireless
- Start of School Items/Technology Freeze Period

#### Sept. 13, 2012 - Thursday, 1:30-3:30 PM

- Parking Administration Recommendation
- Tech Fee Review
- PII Program Modification
- ECM Prioritization
- Cloud Policy Update

#### Oct. 25, 2012 - Thursday, 1:30-3:30 PM

- ATC Updates
- Subcommittee Reports
- Major Projects Status Reviews

#### Dec. 11, 2012 - Tuesday, 1:30-3:30 PM

- Technology Scorecards
- Project Portfolio Prioritization